

The background of the slide is a blurred, close-up photograph of green grass or reeds, creating a textured, organic feel. The colors are various shades of green, from light to dark, with some highlights and shadows. A white rectangular border is centered on the slide, enclosing the main title.

2022 ARM WORKSHOP

Simon Hefty

A landscape photograph showing a wide, open field with a path or road leading from the foreground towards the horizon. The sky is filled with soft, colorful clouds, suggesting a sunset or sunrise. The overall tone is warm and serene.

BPI CERTIFIED
PRODUCTS NEW
AND OLD.
WHERE TO
PROCURE THEM?

ABOUT US

At NSM&M we strive to be the most informed up to date distributor in the Midwest of compostable products. We stay up to date on policy changes, product changes, and manufacturer changes.



ABOUT US

Central CERT Certification Program

This is to confirm that

Northstar Maintenance Management Inc

VENDOR # 20932299

is certified as a
Small, Women Business Enterprise
(S/WBE)

Your certification with the CERT Program is valid for three years from
March 18, 2020 to March 18, 2023

CERT

15 West Kellogg Blvd. # 280
Saint Paul, MN 55102
651.266.8900

Serena Boyce
Certification Specialist

March 18, 2020
Date

ABOUT US

ONLINE PRESENCE

National Sales to anyone all across this great nation and Canada. Through Compostitall.com

CERTIFIED WOMEN OWNED

Our CEO Sarah Peterson started NSM&M back in 2007 as a commercial floor cleaning business.

CUSTOMERS

Consumers through online sales, Catering Companies, Coffee Shops, Restaurants, Corporate Cafes, Universities and Colleges

GROUNDING IN MN

Our great State continues to look at better ways to deal with our national problem of waste. We hope to be involved with helping that from many angles for years to come.



SIMON HEFTY

YEARS IN PRODUCT

Started working with IKEA with compostable BIOTUF trash bags in 2006.

MANUFACTURERS

Many folks are trying to produce and maintain compostable products in the USA. Fabri-Kal, World Centric, Eco Products, Ultra Green.

TARGET AUDIENCE

Any and all large and small gathering places that serve food or drink with disposable vessels.

STATE CHANGES AND REQUIREMENTS

MN has a large goal by 2035 for recycled waste. How will you do your part?

COMPOSTABLE PRODUCTS



PLA

Clear products,
straws, cups, lids,
souffle cups



PHA

Straws



FIBER

Plates, Bowls, trays
Usually brown or
white in color



LINED PAPER

Coffee Cups, Bowls,
souffle cups



BPI CERTIFIED

BPI HAS BECOME THE STANDARD FOR PRODUCTS
VERIFIED IN THE UNITED STATES.

[Biodegradable Products Institute - Certified
Compostable \(bpiworld.org\)](https://bpiworld.org)

A landscape photograph showing a field with a path leading towards a horizon under a dramatic, cloudy sky. The foreground is filled with tall, green grass. A path of lighter-colored grass or dirt leads from the bottom right towards the center of the image. In the background, there are some trees and a distant horizon line. The sky is filled with dark, heavy clouds, with a bright patch of light breaking through near the horizon, suggesting a storm or sunset/sunrise. The overall tone is moody and atmospheric.

WHO AND
HOW?



WHO HAS ACCESS TO STATE CONTRACT

CPV MEMBERS

<https://www.mmd.admin.state.mn.us/process/cpv/cpvmemberlist.asp>

MEMBERS

ALL SCHOOL DISTRICTS, STATE AGENCYS, CASINOS, ETC..

WHERE TO ACCESS ACTUAL CONTRACT

<https://www.mmd.admin.state.mn.us/cpv2.htm>

[I also can email a copy to anyone that asks.](#)





KEEP GROWING

KEEP RECYCLING

COMPANIES

Folks are constantly looking for new business ventures to create more sustainable products.

These companies look for ways to do their part as well by doing carbon footprint offset and finding ways to improve the world.

Large companies are looking for sustainable packaging for their products that are used all over the world.

BIG THANK YOU!!!

Nathan Reinbold

Environmental Coordinator

Pope/Douglas Solid Waste Management

SUMMARY

We have the products you need to offer better solutions for disposable uses.



THANK YOU

SIMON HEFTY

651-329-8935

SIMON@NORTHSTARSCS.COM