# 2022 ARM WORKSHOP

Simon Hefty



**ABOUT US** 

At NSM&M we strive to be the most informed up to date distributor in the Midwest of compostable products. We stay up to date on policy changes, product changes, and manufacturer changes.



## **ABOUT US**

## Central CERT Certification Program

This is to confirm that

## Northstar Maintenance Management Inc

VENDOR # 20932299

is certified as a Small, Women Business Enterprise (S/WBE)

Your certification with the CERT Program is valid for three years from March 18, 2020 to March 18, 2023



15 West Kellogg Blvd. # 280 Saint Paul, MN 55102 651.266.8900

Serena Boyce
Certification Specialist

March 18, 2020

Date

## **ABOUT US**

### ONLINE PRESENCE

National Sales to anyone all across this great nation and Canada. Through Compostitall.com

#### CERTIFIED WOMEN OWNED

Our CEO Sarah Peterson started NSM&M back in 2007 as a commercial floor cleaning business.

### **CUSTOMERS**

Consumers through online sales, Catering Companies, Coffee Shops, Restaurants, Corporate Cafes, Universities and Colleges

#### GROUNDED IN MN

Our great State continues to look at better ways to deal with our national problem of waste. We hope to be involved with helping that from many angles for years to come.



### SIMON HEFTY

### YEARS IN PRODUCT

Started working with IKEA with compostable BIOTUF trash bags in 2006.

### MANUFACTURERS

Many folks are trying to produce and maintain compostable products in the USA. Fabri-Kal, World Centric, Eco Products, Ultra Green.

### TARGET AUDIENCE

Any and all large and small gathering places that serve food or drink with disposable vessels.

## STATE CHANGES AND REQUIREMENTS

MN has a large goal by 2035 for recycled waste. How will you do your part?

## COMPOSTABLE PRODUCTS



PLA

Clear products, straws, cups, lids, souffle cups



PHA

Straws



**FIBER** 

Plates, Bowls, trays
Usually brown or
white in color



LINED PAPER

Coffee Cups, Bowls, souffle cups



BPI CERTIFIED

BPI HAS BECOME THE STANDARD FOR PRODUCTS

VERIFIED IN THE UNITED STATES.

Biodegradable Products Institute - Certified

Compostable (bpiworld.org)





### **CPV MEMBERS**

https://www.mmd.admin.state.
mn.us/process/cpv/cpvmemberli
st.asp

### **MEMBERS**

ALL SCHOOL DISTRICTS, STATE AGENCYS, CASINOS, ETC..

## WHERE TO ACCESS ACTUAL CONTRACT

https://www.mmd.admin.state.mn.us/cpv2.htm

I also can email a copy to anyone that asks.





### KEEP GROWING

### KEEP RECYCLING

### **COMPANIES**

Folks are constantly looking for new business ventures to create more sustainable products.

These companies look for ways to do their part as well by doing carbon footprint offset and finding ways to improve the world.

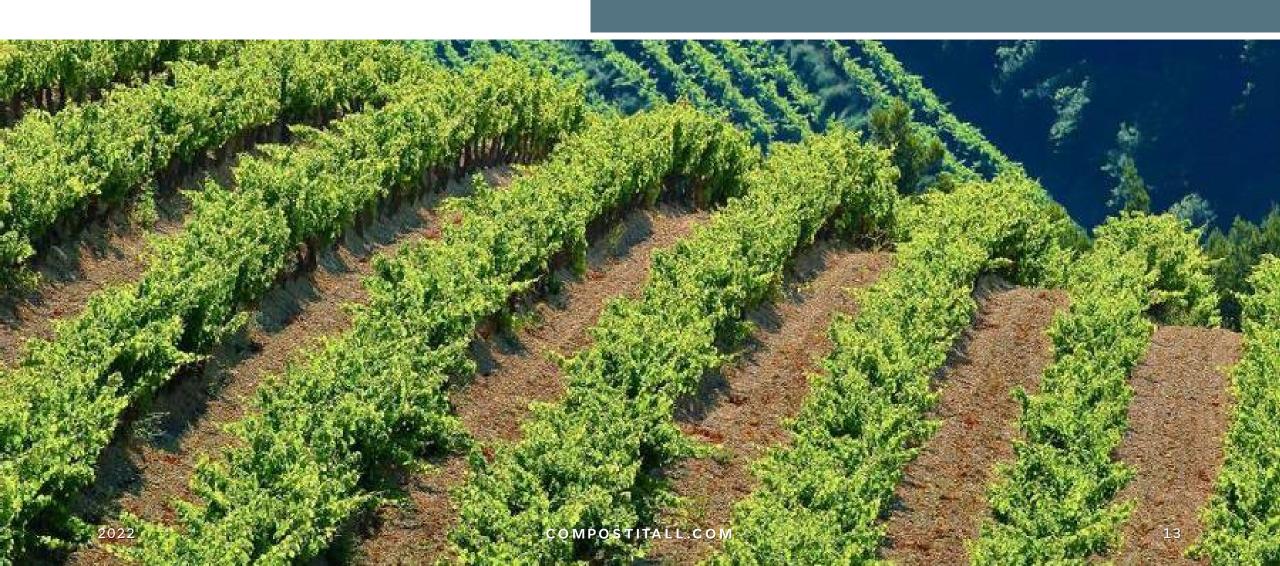
Large companies are looking for sustainable packaging for their products that are used all over the world.

### **BIG THANK YOU!!!**

Nathan Reinbold
Environmental Coordinator
Pope/Douglas Solid Waste Management

## SUMMARY

We have the products you need to offer better solutions for disposable uses.



## THANK YOU

SIMON HEFTY

651-329-8935

SIMON@NORTHSTARSCS.COM

